

# NHS England engagement with EMIG and membership

An introduction to the Commercial Medicines Directorate triage function

Ben Doak, Deputy Commercial Operations Lead

NHS England and NHS Improvement



# About the Commercial Medicines Directorate (CMD)



- Established under Blake Dark's directorship in October 2018.

<b>Medicines Value Programme (Suzy Heafield)</b>	To improve health outcomes from medicines and ensure we are getting the best value from the NHS medicines bill.
<b>Commercial Medicines Unit (Chris Theaker)</b>	To deliver efficiencies for the NHS in the procurement of medicines and services whilst ensuring a secure, safe and effective supply chain of medicines to patients.
<b>Commercial Development Team (Tamir Singer)</b>	Leads on commercial negotiations for (mainly) new medicines.
<b>Commercial Operations (Nina Pinwill)</b>	Through collaboration and partnership, ensuring that patients have fast access to the most promising new treatments and taxpayers get optimal value for money in drug expenditure.

# CMD: our commitment



- Commercial Medicines Directorate (CMD) is **open for business** for the pharmaceutical industry and we support the UK government's industrial strategy.
- Being proactive and engaging with companies – important for **smaller companies** who may have limited experience of the medicines landscape in England.
- CMD will work to ensure that **patients** have faster **access** to the most innovative or best value new treatments, taxpayers get better value for money in drug expenditure and the route to funding is speeded up for responsibly priced, promising drugs.
- CMD is committed to continuity of **supply** of medicines at best value for the NHS.
- CMD wants to engage with **trade bodies** to seek strategic input to developments in the market access areas it operates in.

# Commercial operations: a reminder

## Cancer Drugs Fund (CDF)

Earlier access to promising new treatments, when there is uncertainty  
Faster deal with companies willing to price responsibly  
Financial stability for taxpayer taxpayers

## PAS

**Patient access schemes (PAS)** transferred to NHS England on 01 January 2018.

PAS continues to operate in line with the Voluntary Scheme 2019

## Budget Impact Test

Assess the financial impact of a technology over the first 3 years - if the budget impact exceeds £20million - NHSE may engage in commercial discussions to reduce the cost



Primarily for CDF and high cost drugs

# Why is the triage process needed?



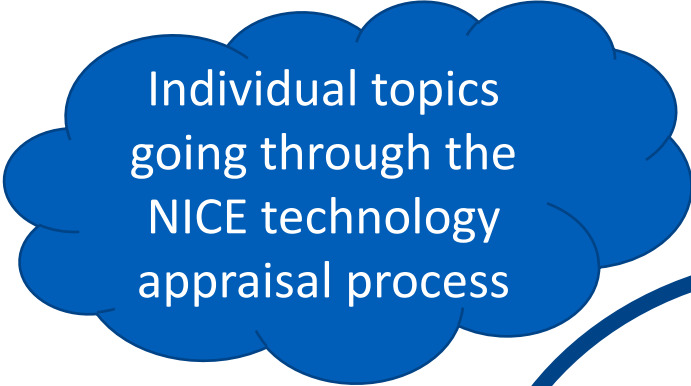
- Lack of awareness
- Unclear who to contact
- Getting conflicting advice
- Some companies getting more time with NHS England and NHS Improvement than others

## How does triage help?

Helping companies through the NICE technology appraisal process through:

- ✓ Single point of contact
- ✓ Getting queries to the right person more quickly
- ✓ Getting consistent answers and getting it right first time
- ✓ Helping to direct queries to other parts of NHS England and NHS Improvement

# What queries can triage help with?



Individual topics going through the NICE technology appraisal process



Queries about the Directorate



What queries can triage help with?

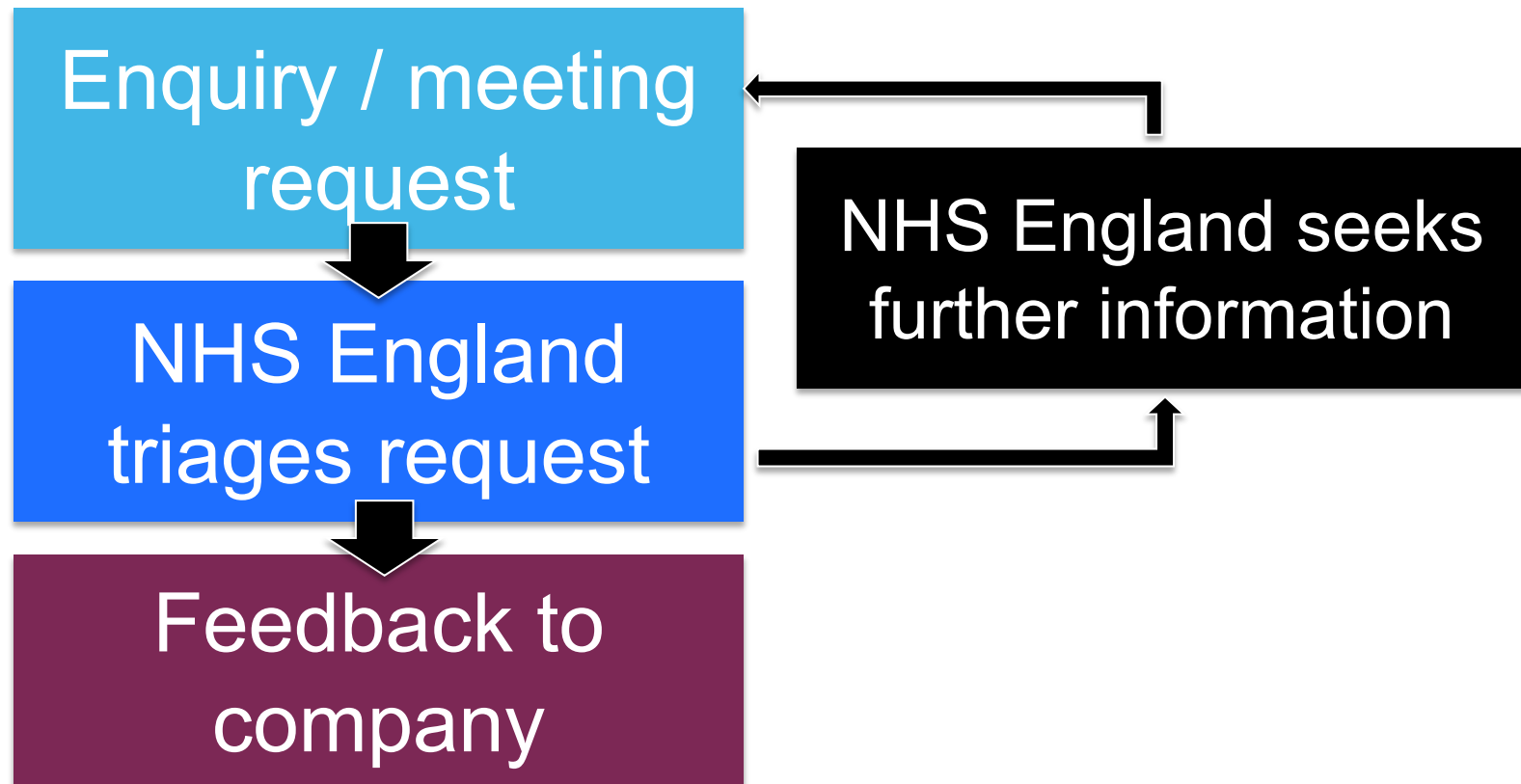


Company pipeline / portfolio



Speaker / conference attendance requests

# Triage process



Dedicated email address for enquiries / meeting requests: [England.commercialmedicines@nhs.net](mailto:England.commercialmedicines@nhs.net)

# Outcomes of triage requests

